



## First Quarter 2025 Results Highlights

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9 May 2025



OCBC Financial Results

Winning as **One Group**

OCBC Singapore

OCBC Malaysia

OCBC Indonesia

OCBC China

OCBC Hong Kong

OCBC Al-Amin

Bank of Singapore

Great Eastern

OCBC Macau

OCBC Securities

Lion Global Investors

# Agenda

## 01

### Financial Highlights

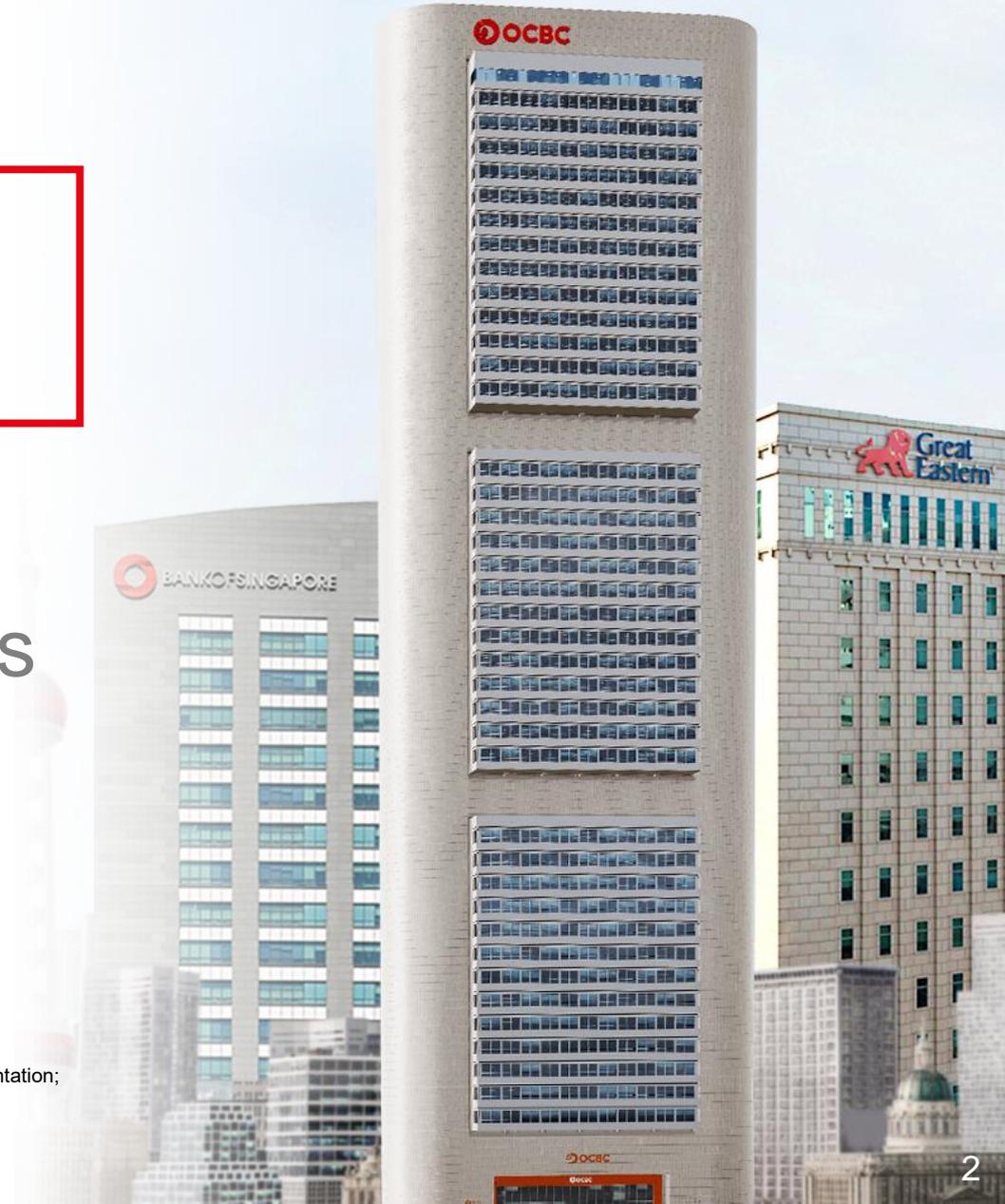
## 02

### Group Performance Trends



#### Notes:

- Certain comparative figures have been restated to conform with the current period's presentation;
- Amounts less than S\$0.5m are shown as "0";
- "nm" denotes not meaningful;
- "na" denotes not applicable;
- Figures may not sum to stated totals because of rounding.



# Resilient 1Q25 earnings

<b>Group Net Profit</b>	<b>S\$1.88b</b>	-5% YoY
		+12% QoQ

<b>Banking Operations Net Profit</b>	<b>S\$1.56b</b>	-9% YoY
		unchanged QoQ

<b>EPS</b> <i>(annualised)</i>	<b>S\$1.68</b>	-5% YoY
		+13% QoQ
<b>ROE</b> <i>(annualised)</i>	<b>13.0%</b>	-1.7ppt YoY
		+1.2ppt QoQ

<b>Total Income</b>	<b>YoY</b>	<b>QoQ</b>
<b>S\$3.66b</b>	<b>+1%</b>	<b>+7%</b>
Net Interest Income (NII)	-4%	-4%
Non-Interest Income (Non-II)	+10%	+36%

<b>Operating Expenses</b>	<b>+5%</b>	<b>-9%</b>
<b>S\$1.42b</b>		
<b>Net Interest Margin</b>	<b>-23bps</b>	<b>-11bps</b>
<b>2.04%</b>		
<b>Credit Costs</b>	<b>+8bps</b>	<b>+3bps</b>
<b>24bps</b>		

<b>Customer Loans</b>	<b>+7%</b>	<b>+1%</b>
<b>S\$322b</b> <i>(in constant currency terms)</i>	<b>+7%</b>	<b>+1%</b>

<b>Customer Deposits</b>	<b>+9%</b>	<b>+3%</b>
<b>S\$403b</b>		

<b>NPL Ratio</b>	<b>-0.1ppt</b>	<b>unchanged</b>
<b>0.9%</b>		

<b>CET1 CAR</b>	
<b>17.6%</b> Transitional final Basel III reforms <sup>1/</sup>	
<b>15.5%</b> Fully phased-in final Basel III reforms <sup>2/</sup>	

- Total income grew QoQ and YoY
- NII down QoQ and YoY as the increase from average asset growth was more than offset by lower NIM amid a declining interest rate environment
- Non-II growth underpinned by higher WM fees, trading and insurance income
- CIR lower QoQ at 38.7%
- Loans and deposits up YoY
- NPL ratio lower YoY at 0.9%
- Robust liquidity, funding and capital positions



1/ Computed based on MAS' final Basel III reform rules, which took effect on 1 July 2024.

2/ Assumed the position at period end was subject to the full application of final Basel III reforms, which will take effect on 1 January 2029.

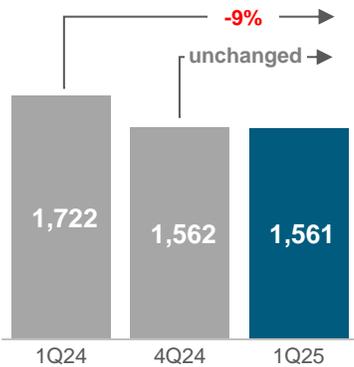
# 1Q25 Group net profit up 12% QoQ

(S\$m)	Group Performance			Banking Operations Performance		
	1Q25	YoY	QoQ	1Q25	YoY	QoQ
Net Interest Income	2,345	-4%	-4%	2,294	-4%	-5%
Non-Interest Income	1,310	+10%	+36%	910	+12%	+15%
Total Income	3,655	+1%	+7%	3,204	-	-
Operating Expenses	1,415	+5%	-9%	1,384	+6%	-8%
Operating Profit	2,240	-2%	+21%	1,821	-5%	+7%
Allowances	212	+25%	+2%	214	+27%	+2%
Net Profit	1,883	-5%	+12%	1,561	-9%	-

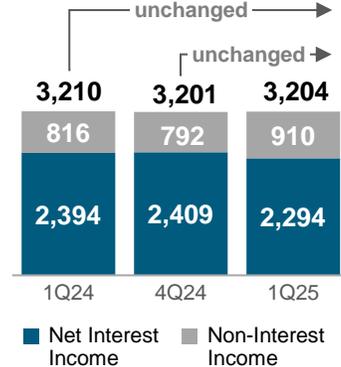
# 1Q25 Financial highlights

## Banking

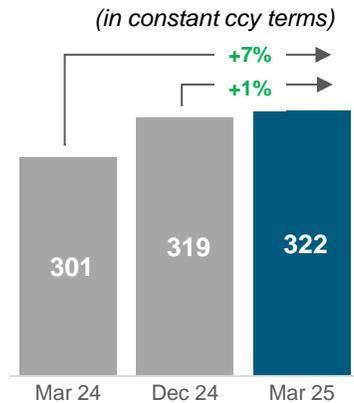
Net Profit (S\$m)



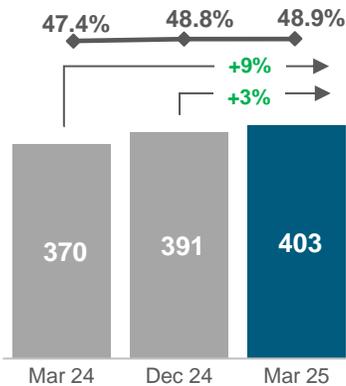
Total Income (S\$m)



Customer Loans (S\$b)

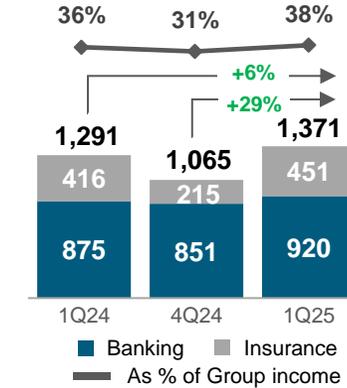


Customer Deposits (S\$b) and CASA ratio

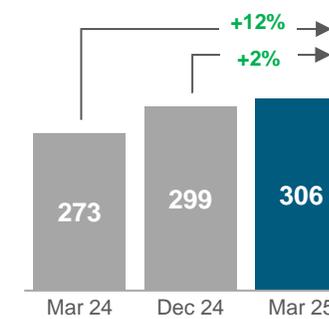


## Wealth Management

WM Income (S\$m)<sup>1/</sup>

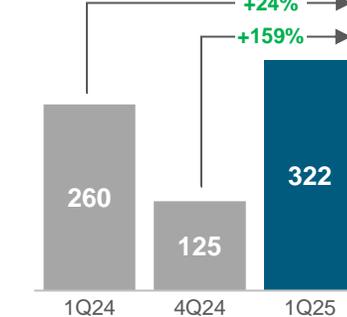


Banking WM AUM (S\$b)

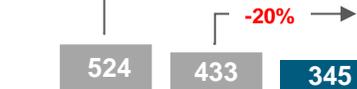


## Insurance

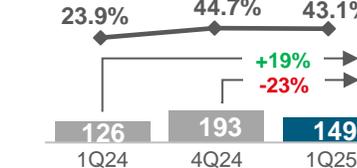
Profit contribution from GEH (S\$m)



Total Weighted New Sales (S\$m)



NBEV (S\$m) and Margin



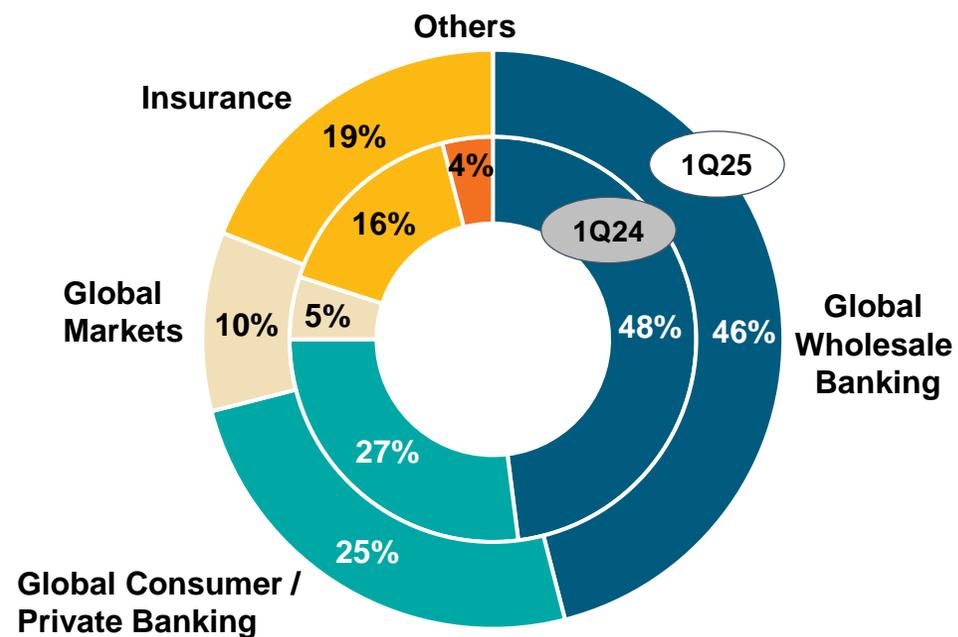
- Banking Operations profit unchanged QoQ, supported by 15% increase in non-II which offset lower NII
- WM income and AUM stronger
- GEH profit contribution significantly higher QoQ, attributable to stronger investment performance, improved claims experience and the negative impact from changes in the medical insurance environment in GEH's key markets recognised in 4Q24



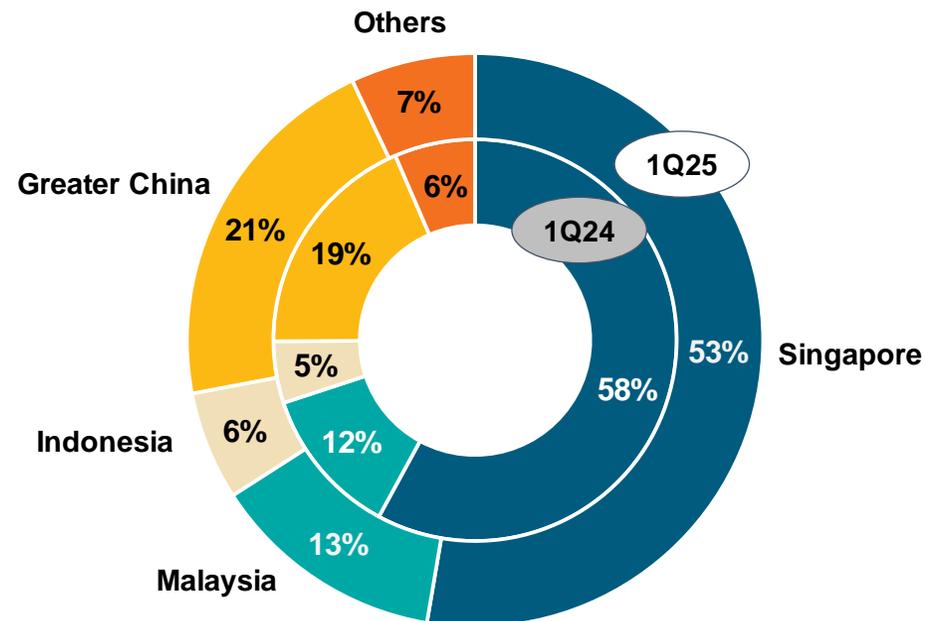
<sup>1/</sup> Wealth Management income comprises the consolidated income from private banking, premier private client, premier banking, insurance, asset management and stockbroking.

# Earnings diversified across businesses and regions

Operating Profit by Business



Operating Profit by Geography

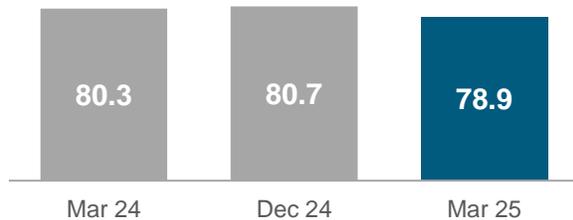


Note: Operating profit by business excluded associates.

# Robust balance sheet to support growth and buffer against uncertainties

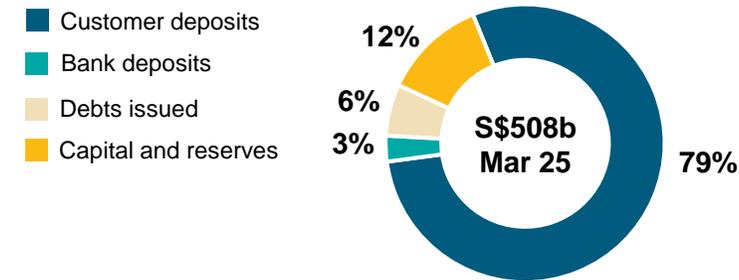
## Loans-to-Deposits Ratio

Group LDR (%)



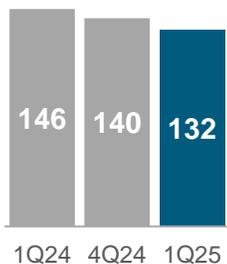
## Funding

Composition (%)



## Liquidity

All-ccy LCR (%)



NSFR (%)

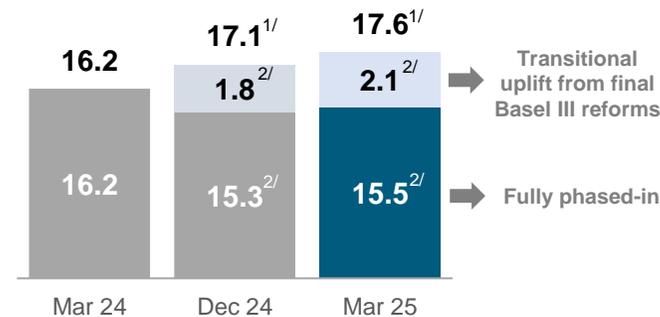


Leverage ratio (%)



## Capital

CET1 CAR (%)



- Ratios are well above regulatory requirements, reflecting healthy funding, liquidity and capital positions
- Stable funding sources with close to 80% from customer deposits
- Strong credit ratings: Aa1 from Moody's, and AA- from Fitch and S&P respectively



1/ Refer to footnote 1 on slide 3.  
2/ Refer to footnote 2 on slide 3.

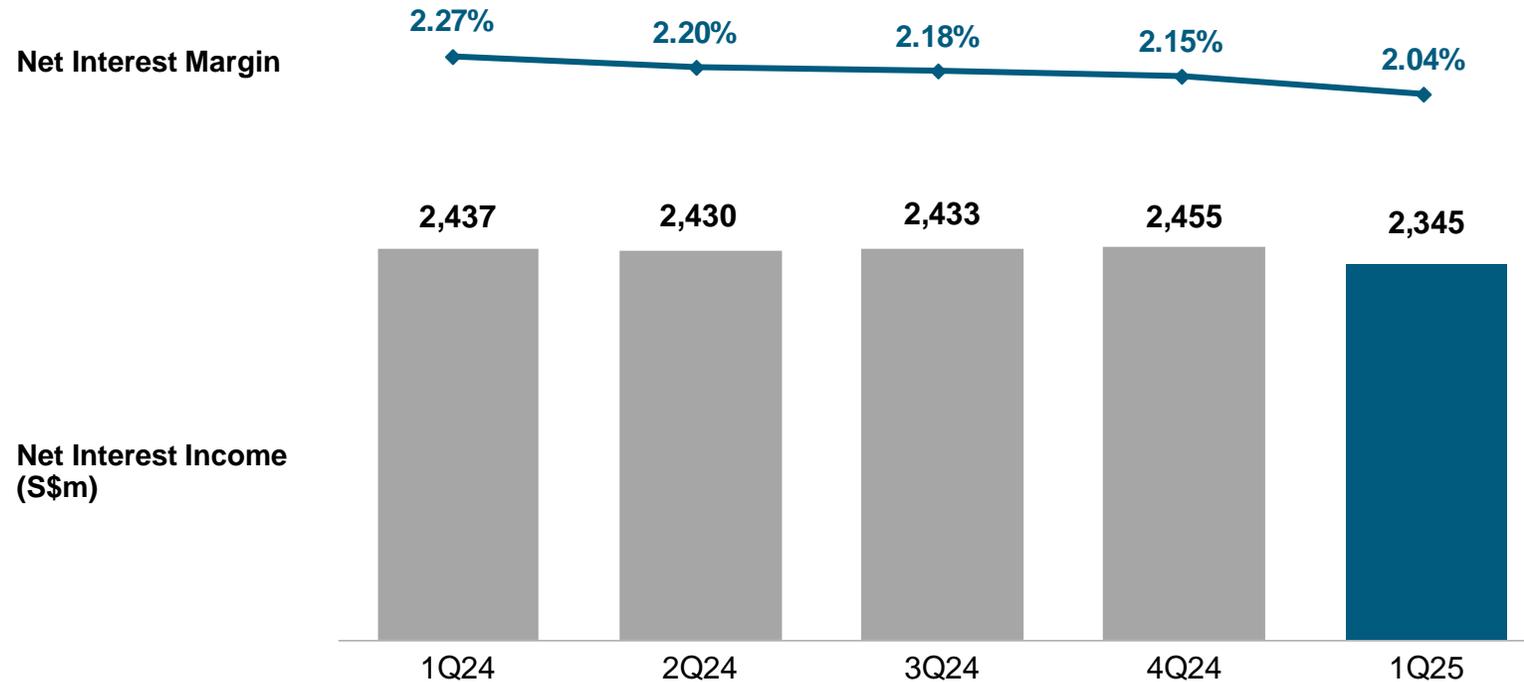
# Agenda

01 Financial Highlights

02 Group Performance Trends



# 1Q25 NII lower as NIM decline offset asset growth



Average IEA (\$b)	432	445	443	454	467
Average Customer Deposits (\$b)	364	370	368	381	392

1Q25	YoY	-4%
	QoQ	-4%

- NII fell 4% QoQ from lower NIM and a shorter quarter, partly compensated by 3% average asset growth
- NIM declined 11bps QoQ to 2.04%, largely due to loan yields tightening at a faster pace than deposit costs. Liquidity continued to be deployed into high-quality assets which were accretive to income, but lower yielding



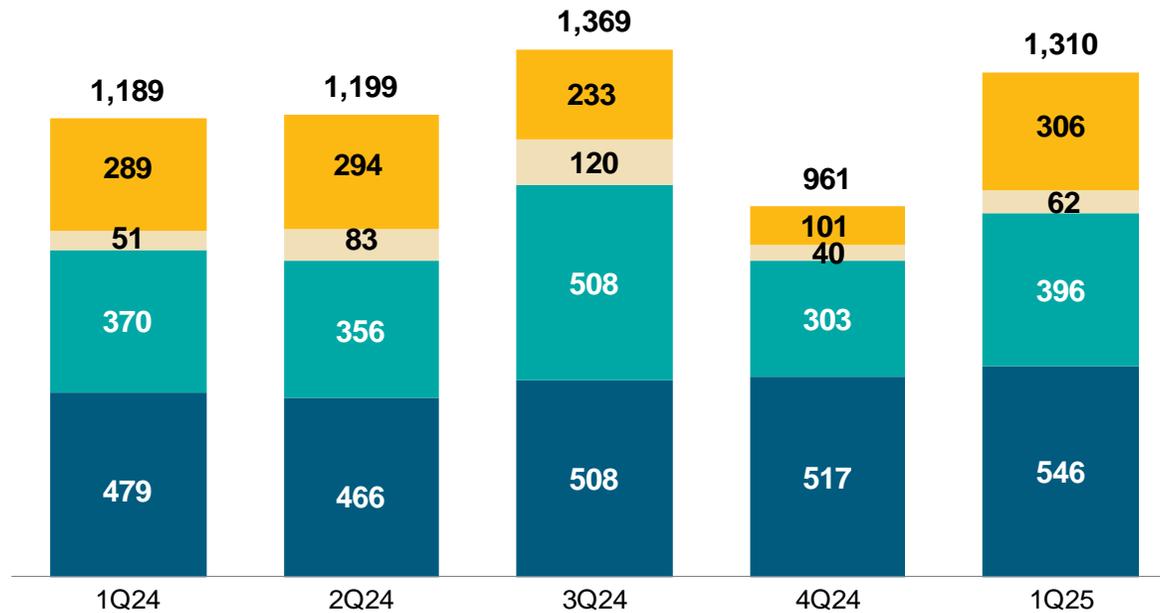
# Broad-based growth in non-II

% of Group Income



Non-interest Income (\$m)

- Life & General Insurance
- Net gains from sale of investment securities and others <sup>1/</sup>
- Trading income
- Net fees & commissions



1Q25

YoY +10%  
QoQ +36%

- Non-II expanded QoQ and YoY, led by growth in wealth-related fees, trading income and insurance income

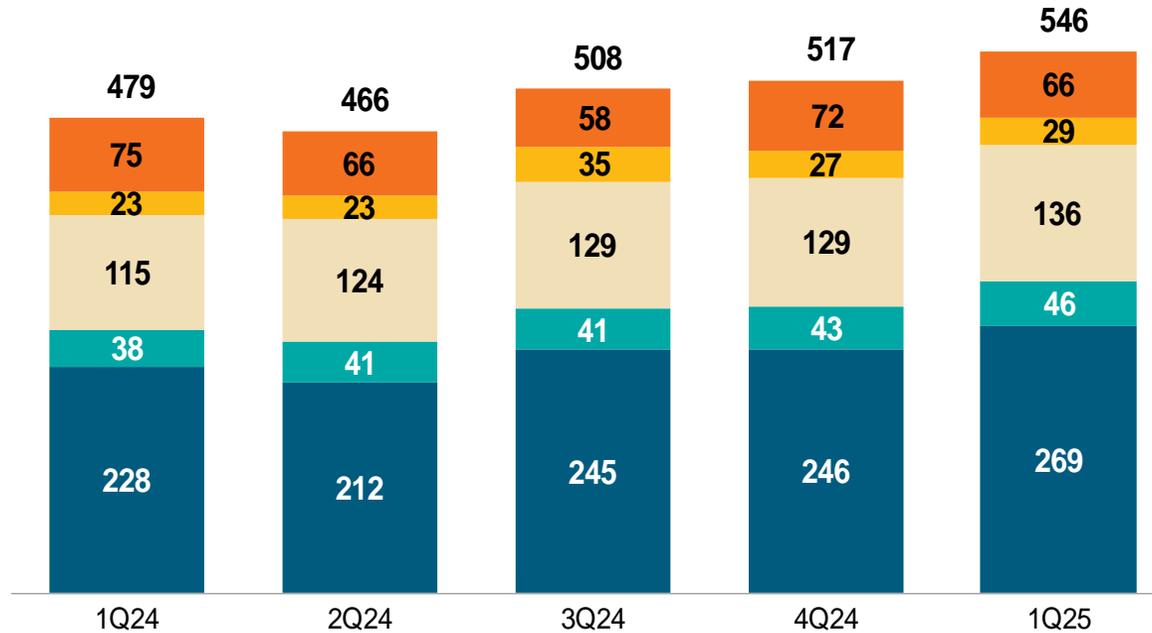


<sup>1/</sup> "Others" include disposal of properties, rental income and property-related income.

# Highest fee income across five quarters

## Net Fees & Commissions (\$m)

- Others <sup>2/</sup>
- Investment Banking
- Loan, Trade, Guarantees & Remittances
- Brokerage & Fund Management
- Wealth Management <sup>1/</sup>



**1Q25** | YoY **+14%**  
QoQ **+6%**

- 1Q25 fee income up QoQ and YoY, largely from stronger wealth-related, loan-related and investment banking fees
- Wealth management fees rose 9% QoQ, with increased customer activities from a higher AUM base



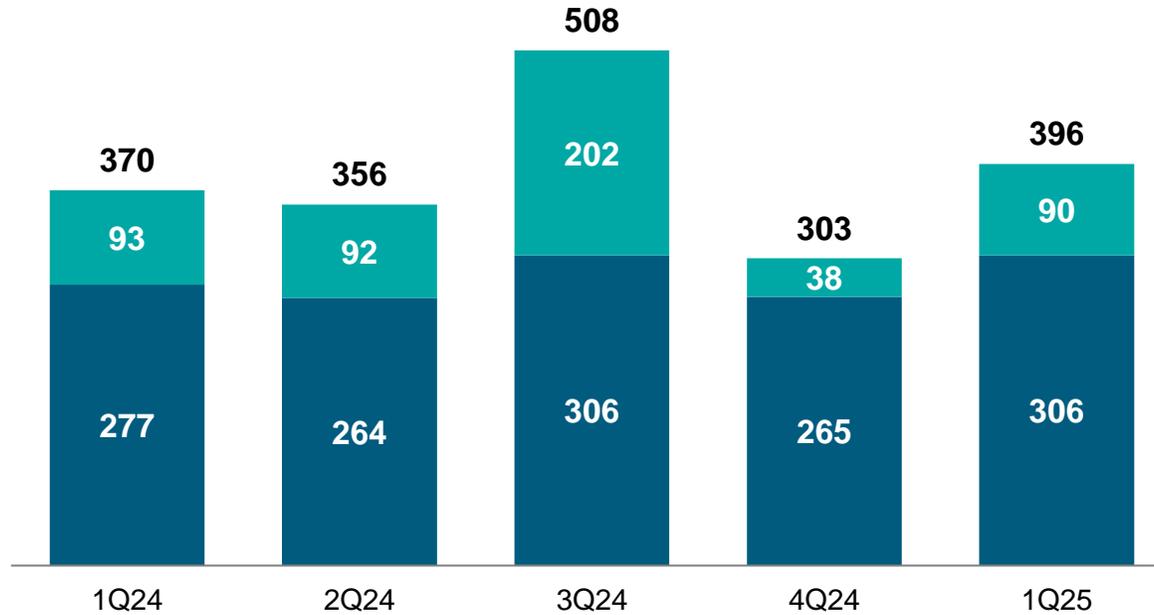
<sup>1/</sup> Wealth management comprises mainly income from private banking, and sales of unit trusts, bancassurance products, structured deposits and other treasury products to consumer customers.

<sup>2/</sup> "Others" includes credit card fees, service charges and other fee and commission income.

# Trading income rose to S\$396m

Trading Income (S\$m)

- Non-Customer Flow
- Customer Flow



1Q25	YoY	+7%
	QoQ	+31%

- QoQ growth in trading income driven by both customer flow and non-customer flow income

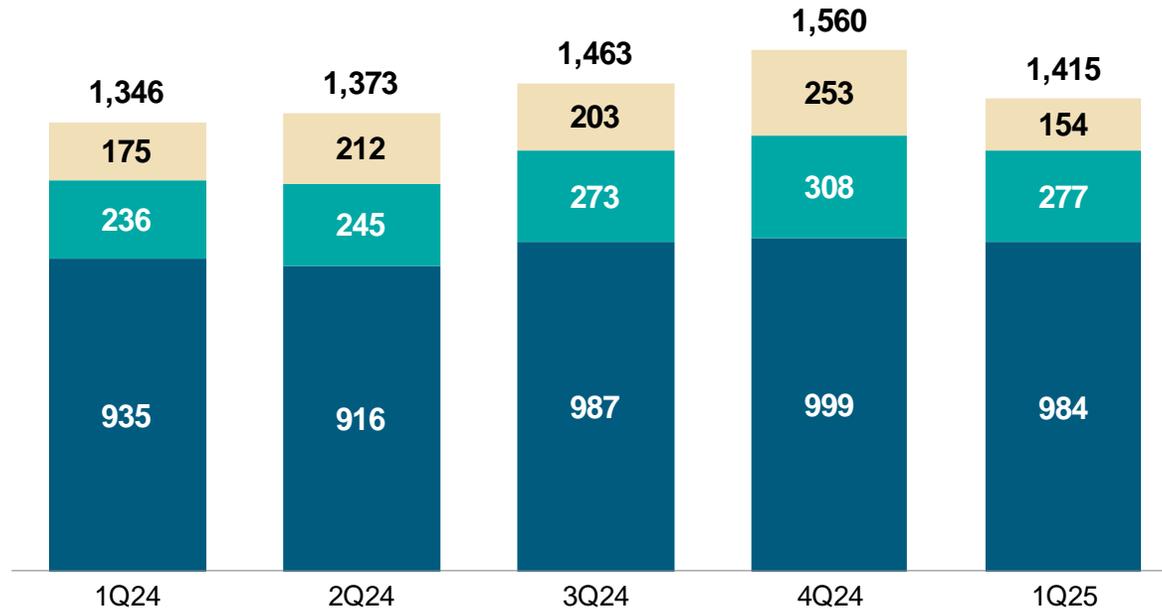
# Expenses 9% lower QoQ, CIR below 40%

Cost-to-income (CIR)



Operating Expenses (\$m)

- Others
- Property & equipment
- Staff costs



1Q25

YoY +5%  
QoQ -9%

- Expenses down 9% QoQ, largely due to higher costs incurred in 4Q24 to invest in strategic initiatives and support business growth

# NPL ratio stable QoQ at 0.9%

Non-performing assets (NPAs)	1Q24	4Q24	1Q25
(S\$m)			
At start of period	2,901	2,797	2,869
<b>Corporate/ Commercial Banking and Others</b>			
New NPAs	239	525	236
Net recoveries/ upgrades	(78)	(205)	(119)
Write-offs	(60)	(195)	(18)
	<b>101</b>	<b>125</b>	<b>99</b>
<b>Consumer Banking/ Private Banking</b>	<b>23</b>	<b>(110)</b>	<b>(18)</b>
<b>Foreign currency translation</b>	<b>15</b>	<b>57</b>	<b>(34)</b>
At end of period	<b>3,040</b>	<b>2,869</b>	<b>2,916</b>
NPL Ratio (%)	<b>1.0</b>	<b>0.9</b>	<b>0.9</b>

Mar 25	YoY	-4%
	QoQ	+2%

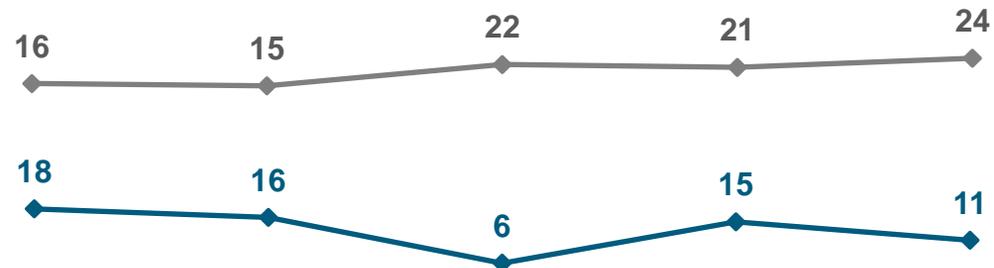
- Loan portfolio quality resilient
- NPL ratio improved YoY and unchanged QoQ

# Allowances up from non-impaired assets

Credit costs (bps) <sup>1/</sup>

— Total

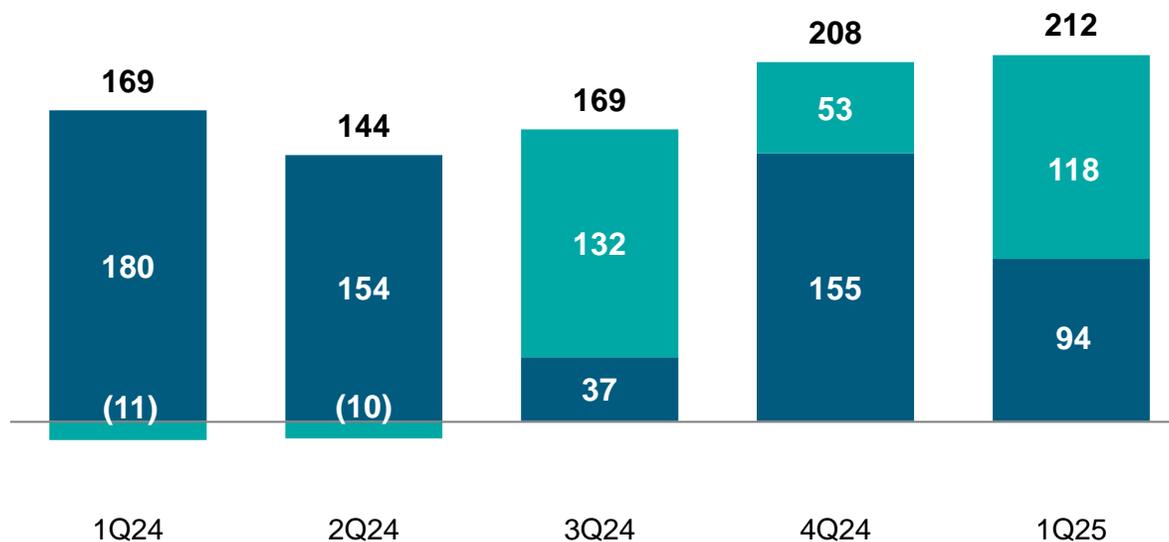
— Impaired



Allowances (\$m)

■ Allowances for non-impaired assets

■ Allowances for impaired assets



1Q25

YoY +25%  
QoQ +2%

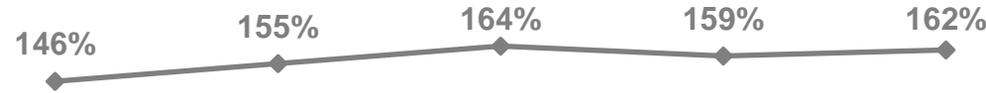
- Total credit costs higher at an annualised 24bps, mainly driven by allowances for non-impaired assets



<sup>1/</sup> Credit costs refer to allowances for loans as a percentage of average loans, on annualised basis.

# NPA coverage ratio higher at 162%

Total NPA coverage

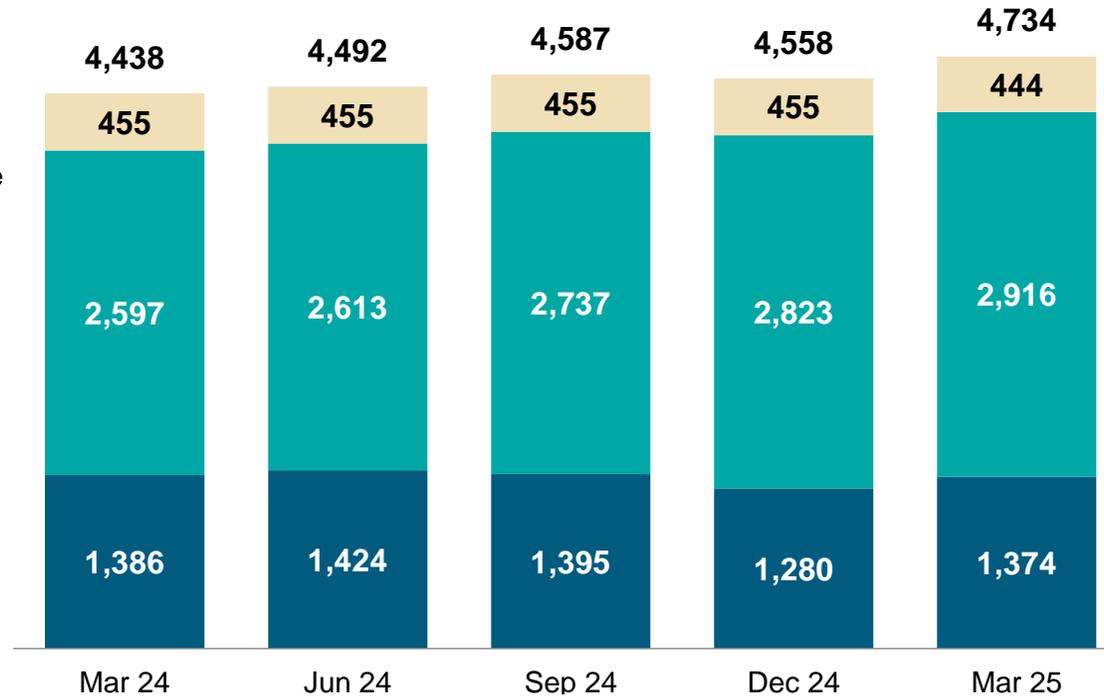


Allowances for non-impaired loans / Performing loans



Cumulative allowances (S\$m)

- Regulatory Loss Allowance Reserve ("RLAR")
- Allowances for non-impaired assets
- Allowances for impaired assets

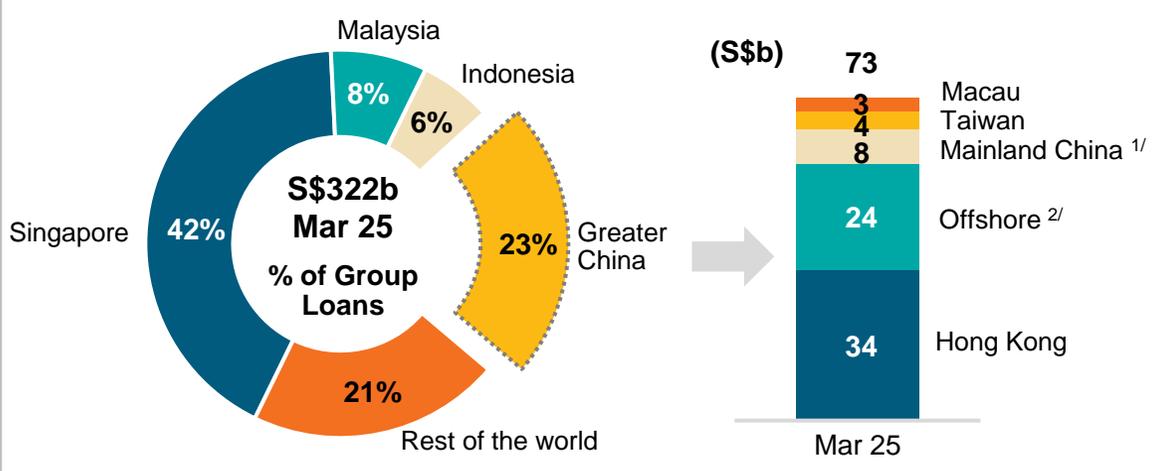
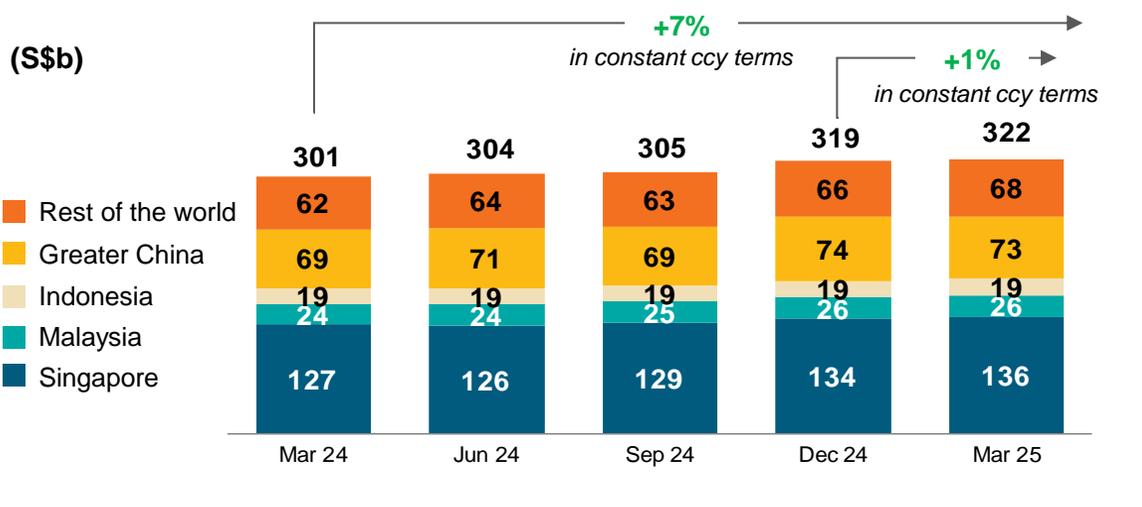


**Mar 25** | YoY **+7%**  
QoQ **+4%**

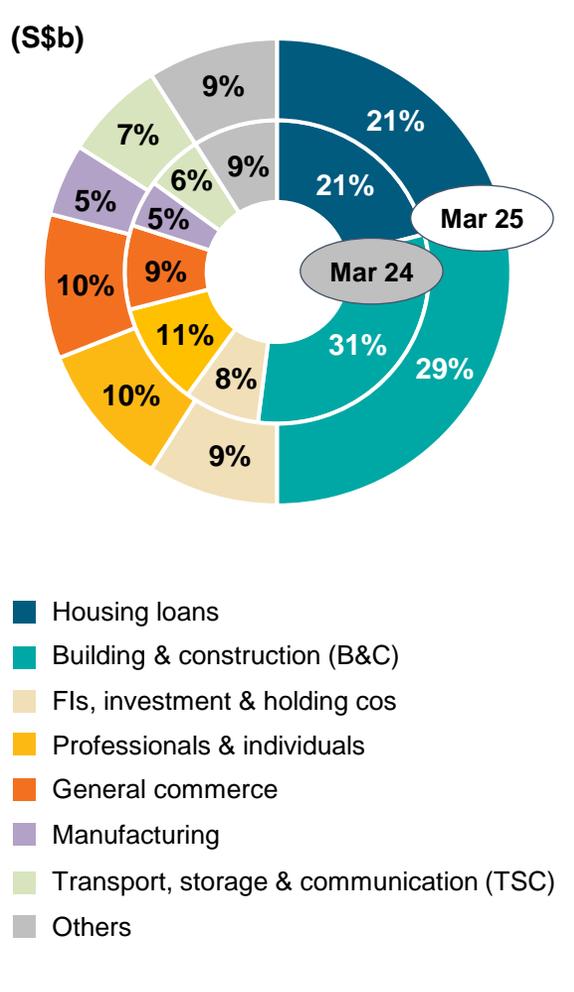
- NPA coverage ratio rose YoY to 162% from higher allowances set aside and a decline in NPAs

# Loans grew 7% YoY to S\$322b

## Loans by Geography



## Loans by Industry



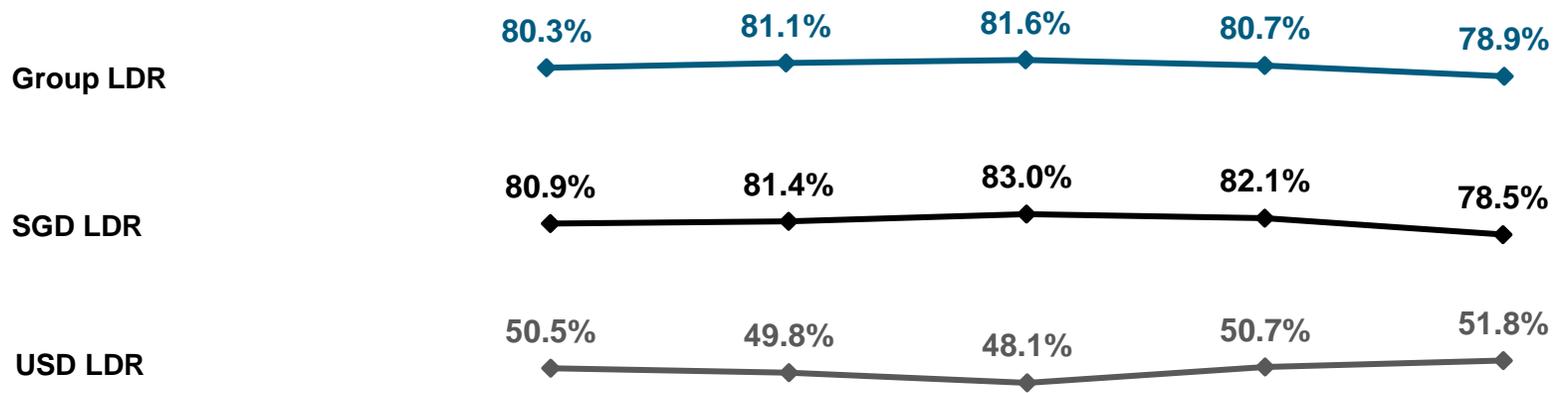
**Mar 25** | YoY **+7%**  
QoQ **+1%**

- Corporate, SME and Consumer/Private Banking comprise 56%, 9% and 35% of loan book respectively
- Loans up 7% YoY from growth in mortgages and corporate loans led by the TSC sector



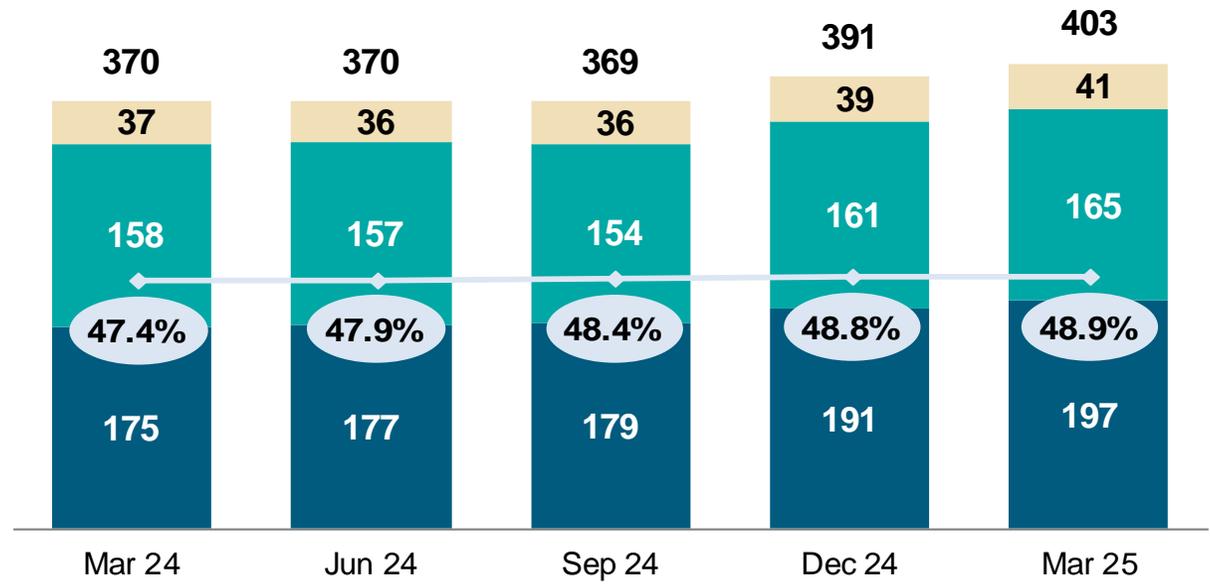
Notes: Loans by geography are based on where the credit risks reside.  
 1/ Loans booked in Mainland China, where credit risks reside.  
 2/ Loans booked outside of Mainland China, but with credit risks traced to China.

# Deposits grew QoQ and YoY; CASA ratio improved



Customer Deposits (\$b)

- Others
- Fixed Deposits
- CASA
- CASA ratio

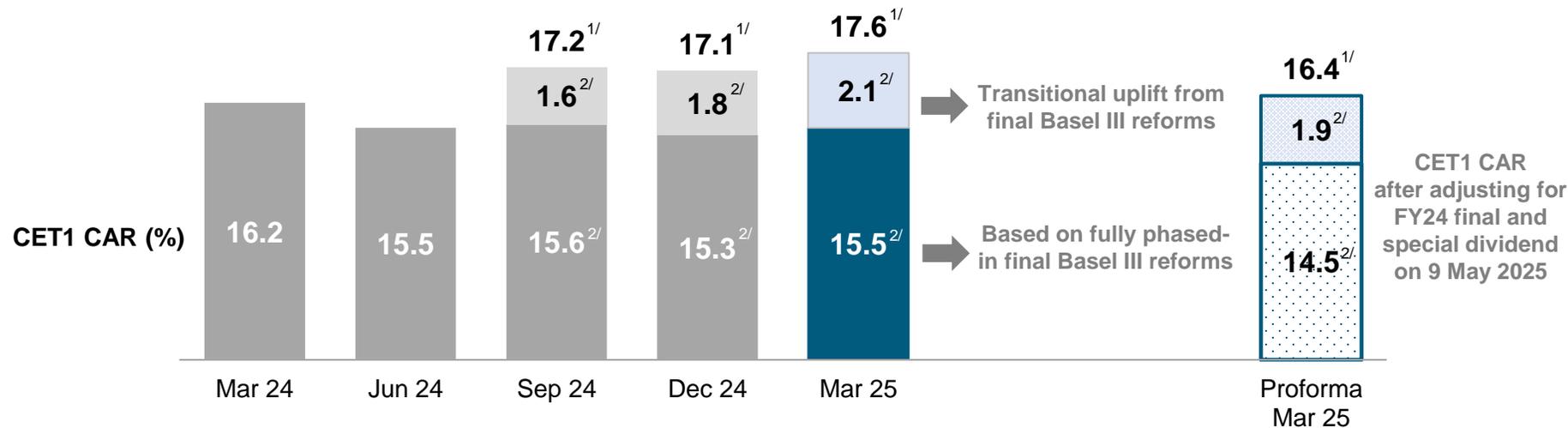


**Mar 25** | YoY **+9%**  
QoQ **+3%**

- Total deposits up QoQ and YoY, from both CASA and fixed deposits
- CASA ratio higher at 48.9%

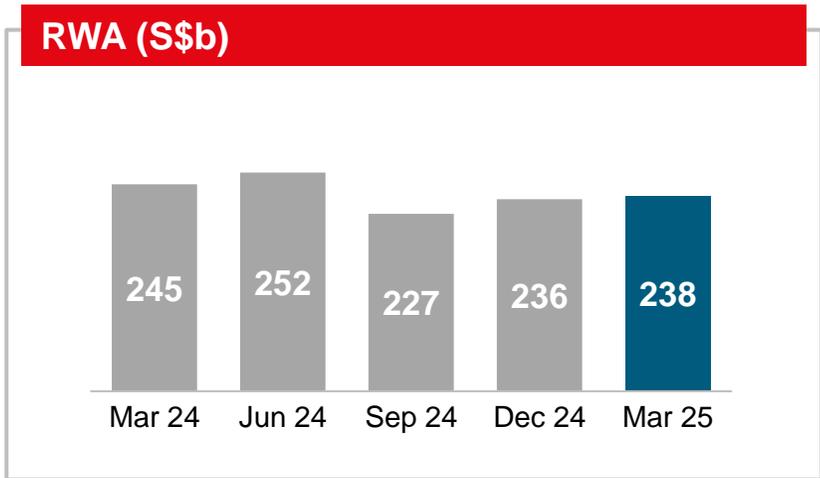
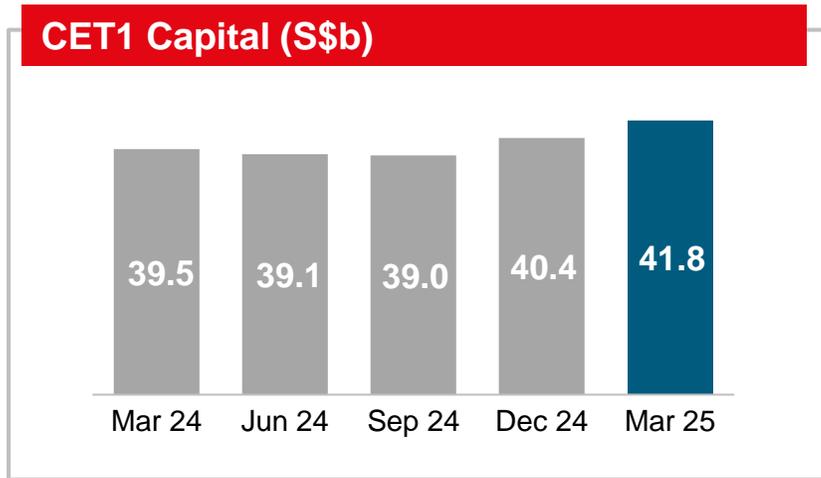


# Strong capital position



**Mar 25** | YoY +1.4ppt  
QoQ +0.5ppt

- CET1 CAR up QoQ mainly from profit accretion
- On a proforma basis, the payment of the FY24 final and special dividend on 9 May 2025 will reduce CET1 CAR by 1.2ppt
- Robust capital position offers the flexibility to support franchise expansion, navigate uncertainties and capture growth opportunities



1/ Refer to footnote 1 on slide 3.  
2/ Refer to footnote 2 on slide 3.

# Thank you

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